

Possible structure for your elevator pitch

- 1. Introduction (30 seconds)
 - Introduce yourself and your role within the project.
 - Please list the three most important Objectives of the Project and illustrate the geographic coverage as well as when your project started and will end.
- 2. Agricultural Innovation Systems (AIS) thinking (45 seconds)
 - Has AIS thinking already contributed to a noticeable change, and if so, what?
- 3. Innovation (choose 1 of the examples below and expand. Including lessons learned) (90 seconds)
 - Innovations in terms of policy changes
 - Innovations in terms of farm-level production, processing, marketing
 - Innovations in terms of changes to research agendas/priorities
 - · Innovations in terms of engagement with other stakeholders
 - · Innovations in terms of inputs and financing

4. Stakeholder engagement (30 seconds) (please choose 1 or 2 topics from the list below)

- What new types of coordination or collaboration are taking place, and what partnerships have been formed or strengthened, if any?
- What aspects of the MSPs or other engagements are yielding the most promising outcomes?
- What factors/policies/incentives are needed to allow them to continue beyond the project?
- 5. Scaling (30 seconds): Please give an example of (choose 1) and the key condition for this to happen
 - Scale-out (broader adoption)
 - Scale-up (policy/regulatory support)
 - Scale-deep (changes in attitude and behavior)

6. Call to Action and Thanks (15 seconds)

- What is the legacy of your project that others can pick up?
- OR
- What has been the biggest mistake made in your project and what did you learn?
- Provide information for follow-up (such as website or contact details)